



**Financial Analysis, KPI Reporting,
and LBO Modeling**



**Industry Deep-Dive Research
& Buyside Services**



**Comprehensive
Investment Memorandums**

RiverStone Reporting

Services Presentation



*RiverStone is a turnkey, affordable outsourced
private equity resource and strategic consultant*

Service Offering

We assist clients as an outsourced private equity resource providing strategic consulting, financial & operational reporting, modeling, and detailed KPI metrics to accelerate growth

- We work with entrepreneurs, founders, small business owners, growth equity & private equity firms, search funds, hedge funds, HoldCo's, real estate firms, and family offices
- RiverStone assists clients with enhanced financial & operational reporting, institutional investor materials, LBO modeling, investor presentations, data room materials, and meaningful KPI metrics
- RiverStone operates as an **outsourced Vice President** or VP-as-a-Service
- Our KPI team slices large messy raw data sets to identify valuable trends in recent performance to accelerate growth and drive operational improvements
- **Multi-year partnerships** → No need to worry about junior level turnover – we partner with clients over multiple years to drive growth
- **Fraction of the cost** of a new full-time junior hire, providing experience, institutional operational and strategic advice



Customized to Meet Client's Objectives



Sweat Equity = Long-Term Alignment



Insight into Industry Benchmarking



Strategic Consulting Drives Efficiencies



Outsourced, Unbiased View

Service Offerings



***LOI Structuring
& Negotiating***



***Customized
Financial & KPI
Reporting Metrics***



***Investor / Board
Presentation
Creation***



***LBO Modeling
& Financial
Projections***



***100-Day
Value-Creation
Plans***

Our flexible approach ensures projects meet our Client's needs, timeline, and designated budget

- We work with clients across a wide variety of project types ranging from financial reporting, operational analyses and KPI metrics to building out extensive 50+ page investment memorandums, industry reports, and quarterly board packages
- We assist sponsors with evaluating competitive landscapes, identifying potential tuck-in acquisitions and being a thought partner around growth
 - Example: Identify 100+ addiction treatment players in South Carolina
- The RiverStone team has experience working in various practice management software systems including Dentrix Ascend (dental) and CentralReach (ABA Therapy)
- We love helping niche small businesses and their sponsors achieve maximum outcomes

Representative Projects

Excel



- Monthly Financial Reporting
- KPI Deep-Dive Analyses
- LBO Return Models
- Budgeting / Forecasting
- 13-Week Cash Flow Projections
- Financial Trends

PowerPoint



- Investment Memorandums
- Case Studies
- Market Research Reports
- Identifying Add-on Acquisitions
- Market Mapping / Benchmarking
- Quarterly Board Materials

RiverStone Clients

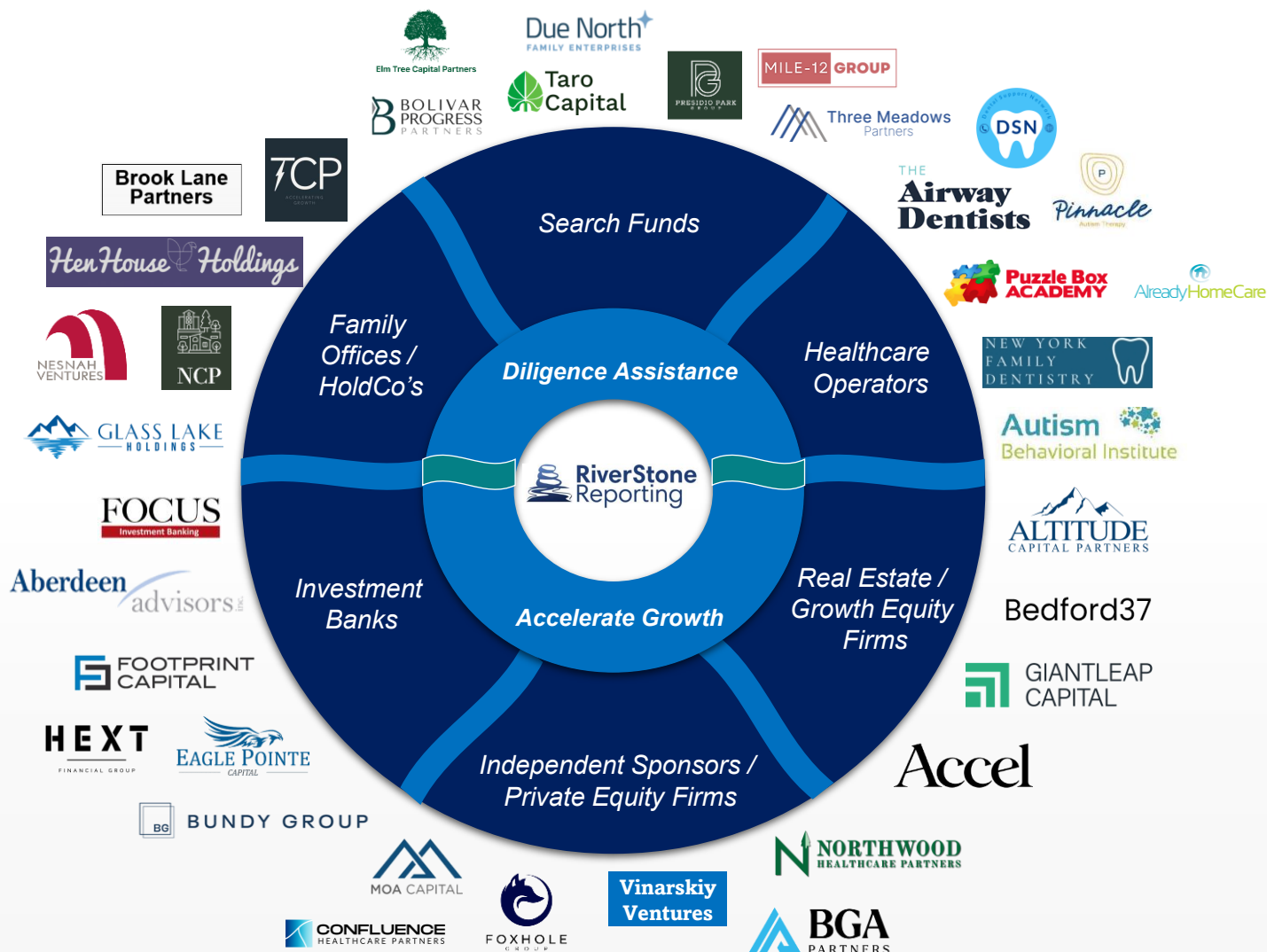
- ✓ **CEO's & Founders**
- ✓ **Private Equity / Growth Equity Firms**
- ✓ **Family Offices**
- ✓ **Independent Sponsors**
- ✓ **Search Funds**

We Assist Sponsors

- **Pre-Transaction:** Market studies, themes, industry research, market mapping, and white papers
- **Live Deal Diligence:** Building return models, investment memorandums (50-80 pages), 100-day / value-creation plans, and evaluating competitive landscape
- **Post-Transaction:** Ongoing financial reporting, evaluating monthly KPI metrics, and quarterly board packages

Representative Clients

RiverStone has assisted a variety of investors, operators, investment banks, founders, and entrepreneurs



Why Work with RiverStone?

*The labor market is as challenging as ever in recruiting and retaining high-quality junior talent.
With RiverStone, you gain institutional talent at a fraction of the cost.*



GET AHEAD

Gen Z and millennials are leading 'the big quit' in 2023—why nearly 70% plan to leave their jobs

Published Wed, Jan 18 2023 12:14 PM EST



Morgan Smith
@THEWORDSMITHM

SHARE    

*No more explaining basic excel formulas and teaching formatting.
RiverStone is turnkey*

THE WALL STREET JOURNAL.

English Edition | Print Edition | Video | Audio | Latest Headlines | More ▾

ECONOMY | THE OUTLOOK

Get Ready for the Full-Employment Recession

Job growth is soaring yet output is falling, by one measure. Blame a historic slump in productivity.

By [Gwynn Guilford](#) [Follow](#)

June 3, 2023 8:00 am ET



We look to develop long-standing client relationships, assisting our top customers for an average of 3.4 years, creating strong alignment and cohesiveness

RiverStone vs. New Junior Hires

RiverStone Reporting is a turnkey, long-term partner in assessing investment opportunities at a fraction of the cost of a junior full-time hire



RiverStone Reporting

Experience

✓ **Vice President – 10+ years of avg. IB & PE Experience**

Training

✓ **80-100 hour work weeks pre-pandemic in the office 6+ days per week**

Tenure

✓ **Work with our clients for an average of 3.4 years (many are 5+ years)**

Effectiveness

✓ **Ambitious, results-oriented, efficient self-starter generating institutional materials and incremental value-add**

Cost

✓ **Flexible, variable cost structure with no 401K, PTO, benefits, headhunter fees**

Industry Norm

✗ **“We don’t utilize 1099’s as they’re offshore, underqualified resources”
(Note: we are a fully U.S.-based team)**

New Junior Associate Hire

✗ **Analyst / Associate with <2 years of IB experience or previously worked in Big 4 or Consulting**

✗ **50-70 hour work weeks with hands-off Zoom training and in-office 3 days per week**

✗ **Most Associates turnover in 1.0-1.8 years from onboarding**

✗ **Still learning excel shortcuts, requires significant oversight, and unplugs at 6pm**

✗ **Fixed cost structure, requiring 401K, benefits, headhunter fees, and 10-20 days of PTO**

✓ **“We just hired a new class of investment Associates”**

Highly affordable financial & KPI solutions, without sacrificing institutional quality

- Whether you're a small team, have encountered junior-level turnover, or are tied up on multiple live deals or projects, RiverStone offers a seamless outsourced solution so your diligence and portfolio monitoring don't miss a beat
- RiverStone works with clients under a variety of flexible compensation structures to meet their needs and objectives:
 - **Hourly billing** (transparent and submitted with deliverables)
 - **Fixed-project**
 - **Monthly retainer** (optimal for ongoing reporting)
 - **Sweat equity** (*our preference*)
- For many engagements, we rollover the full compensation amount earned into the deal, costing our clients no cash upfront
- Pricing varies depending on the client's exact request and needs

Monthly Reporting



- Develop insightful monthly financial reporting
- Evaluate monthly, YTD and year-over-year trends
- Create KPI metrics and conduct operational analyses
- Assist with data-driven quarterly board packages

Investor Memorandums



- Create 50-80 page investment memorandums to share with prospective LP's
- Build comprehensive LBO return models and sensitivity return scenarios to support memo
- Develop tear sheets, case studies, and supplemental analysis

Industry Deep-Dives

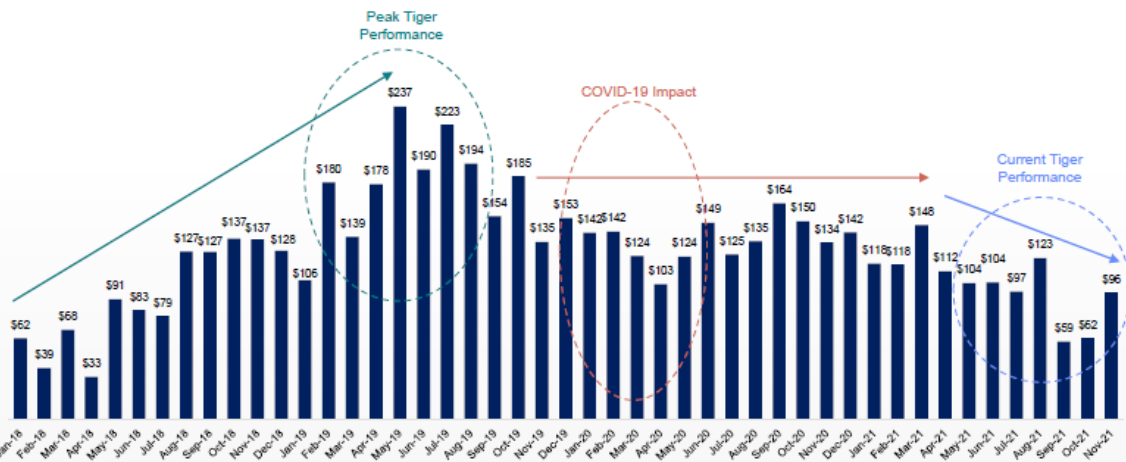


- Evaluate market size, growth, market trends, PE-backed players, and potential regulatory headwinds
- Develop lists of 100-1,000 potential tuck-in acquisitions in niche segments
- Create company profiles on capabilities and differentiation

Highly Analytical KPI's

We work with management teams to build sector-specific KPI, operational, & financial reports to track performance and trends in real-time to help C-suites and their investors make better-informed decisions

Identifying Historical Trends to Drive Future Growth



Production by Provider Trends

(\$ actuals)		Production					Y-o-Y % Growth			
Provider	2018	2019	2020	2021	1H '21 Actual	'18-'19	'19-'20	'20-'21		
	\$2,048,781	\$1,526,193	\$1,275,386	\$1,093,613	\$2,187,226	(25.5%)	(16.4%)	71.5%		
	\$247,917	\$468,276	\$668,372	\$1,000,021	\$2,000,042	88.9%	85.4%	130.3%		
	\$1,015,547	\$1,342,827	\$1,892,032	\$876,564	\$1,753,127	32.2%	40.9%	(7.3%)		
	-	-	\$545,301	\$845,781	\$1,691,563	-	-	210.2%		
	-	\$88	\$627,453	\$542,197	\$1,084,394	-	NM	72.8%		
	\$1,308	\$240,732	\$720,170	\$526,808	\$1,053,616	NM	199.2%	46.3%		
	-	-	\$317,394	\$374,961	\$749,922	-	-	136.3%		
	\$628,600	\$927,549	\$845,794	\$347,580	\$695,160	47.6%	(8.8%)	(17.8%)		
	-	-	\$5	\$282,851	\$565,702	-	-	NM		
	-	\$1,119	\$252,636	\$225,687	\$451,374	-	NM	78.5%		
	-	-	-	\$191,849	\$383,698	-	-	-		
	-	-	-	\$151,477	\$302,955	-	-	-		
	-	-	\$21,298	\$146,184	\$292,367	-	-	127.2%		
	-	-	\$183,039	\$135,204	\$270,408	-	-	47.7%		
	-	-	-	\$79,453	\$158,905	-	-	-		
	-	-	\$50	\$66,083	\$132,166	-	-	NM		
	-	-	-	\$50,367	\$100,733	-	-	-		
	\$20,938	\$212,744	\$291,895	\$40,493	\$80,987	916.1%	37.2%	(72.3%)		
	-	-	-	\$17,035	\$34,070	-	-	-		
	-	-	-	\$800	\$1,600	-	-	-		
	(\$1,245)	-	(\$380)	-	-	(100.0%)	-	(100.0%)		
	\$150,669	\$220,982	\$39,938	-	-	46.7%	(81.9%)	(100.0%)		
	\$930	\$34,128	\$824	-	-	NM	(97.6%)	(100.0%)		
	-	\$108,921	-	-	-	-	(100.0%)	-		
	-	\$178	-	-	-	-	(100.0%)	-		
	-	\$336	\$100,670	-	-	-	NM	(100.0%)		
	-	\$2,902	\$131,624	-	-	-	4435.4%	(100.0%)		
	-	-	\$16	-	-	-	-	(100.0%)		
	-	-	-	(\$375)	(\$750)	-	-	(101.3%)		
Total Production	\$4,757,876	\$6,001,754	\$8,170,339	\$6,994,633	\$13,989,265	26.1%	36.1%	71.2%		
% Growth	-	26.1%	36.1%	-	71.2%	-	-	-		



















Identify staffing and provider trends

Customized Monthly Scorecards

Category	2021												2020 to 2021 % Growth / (% Decline)			2021 Charges per			
	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	2020	2021	2021	Cases	Units	Hours	
Total Patients Seen																			
Office A	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office B	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office C	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office D	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office E	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office F	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office G	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office H	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office I	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office J	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office K	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office L	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office M	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office N	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office O	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office P	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office Q	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office R	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office S	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office T	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office U	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office V	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office W	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office X	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office Y	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Office Z	1,060	1,050	1,024	764	763	673	623	640	710	740	734	702	841	804	847	661	3,490	4,040	15,045
Total Patients Growth																			
Office A	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office B	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office C	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office D	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office E	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office F	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office G	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office H	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office I	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office J	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office K	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office L	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office M	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office N	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office O	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office P	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office Q	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office R	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office S	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office T	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office U	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office V	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office W	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office X	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office Y	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office Z	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Total New Patients Growth																			
Office A	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office B	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office C	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office D	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office E	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office F	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office G	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office H	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office I	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office J	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office K	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office L	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office M	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office N	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office O	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office P	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office Q	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office R	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office S	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office T	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office U	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office V	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office W	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office X	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office Y	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office Z	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Total New Patients Growth																			
Office A	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office B	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office C	1%	1%	1%	40%	40%	10%	10%	10%	1%	1%	1%	1%	1%	1%	1%	1%	100%	100%	100%
Office D	1%	1%	1%	40%	40%</														











RiverStone Case Studies | Closed Transactions

RiverStone has helped clients close 18+ transactions with over \$210 million aggregate enterprise value, \$2.7 million average EBITDA and a <5.5x average purchase price

Company	Firm	Individual	Collaboration
		 Katie Laidlaw	   <ul style="list-style-type: none"> Assisted searcher with industry deep dives, total addressable market (TAM) analysis, sector, growth rates, and evaluating prior private equity activity Helped create list of 300+ platform targets to pursue in niche subsectors of interest including private contact information for outreach initiative Client closed on ETU in Aug-22
		 Jim Tormey	   <ul style="list-style-type: none"> Assisted sponsor with institutional investor presentation and 5- year LBO model projection with return sensitivities Client closed on Sentry Road in Jun-24 Ongoing assistance with monthly financial reporting and identifying / sourcing add-on acquisitions ✓ RiverStone rolled sweat equity in the transaction
		 Adriana Garcia Ceja	   <ul style="list-style-type: none"> Assisted searcher with evaluating two different healthcare businesses during diligence within the home care and geriatric care segment Helped with market / industry research, financial analysis, and LBO return summary slides Client closed on ElderTree Care in Jun-23 Built quarterly board materials and continue to assist with ongoing monthly financial reporting








RiverStone Case Studies | Closed Transactions (cont.)

RiverStone has helped clients close 18+ transactions with over \$210 million aggregate enterprise value, \$2.7 million average EBITDA and a <5.5x average purchase price

Company	Firm	Individual	Collaboration
	<p><i>Independent Sponsor</i></p>	 <p>Spencer Salovaara</p> 	<ul style="list-style-type: none"> Assisted sponsor with investor pitch deck, LBO returns model, and made investor introductions Provided precedent transactions and conducted competitive benchmarking analysis on dental unit economics and practice-level margins Client closed capital raise in Sep-24 ✓ RiverStone rolled sweat equity in the transaction
	<p>Vinarskiy Ventures</p>	 <p>Yan Vinarskiy</p> 	<ul style="list-style-type: none"> Helped independent sponsor create institutional LBO returns model (upside, base, downside cases) with product-specific growth drivers Assisted with investor presentation for debt and equity raise as well as value-creation slides Client closed on Floorguard in Sep-24
		 <p>Terrance Story</p> 	<ul style="list-style-type: none"> Assisted searcher with slide formatting, customer KPI and cohort analysis, and assisted with LBO model Client closed on 360 Smart Networks in May-23 Built quarterly board materials post-closing for 18+ months with updated financial / budget comparisons

RiverStone Case Studies | Closed Transactions (cont.)

RiverStone has helped clients close 18+ transactions with over \$210 million aggregate enterprise value, \$2.7 million average EBITDA and a <5.5x average purchase price

Company	Firm	Individual	Collaboration
<p>Youth Services [Confidential]</p>		 Molly Kang	   <ul style="list-style-type: none"> Assisted duo HoldCo independent sponsor with detailed LBO model for first acquisition in early 2025 Helping client with multiple transactions in their HoldCo vehicle over the next 24 months (as well as post-close assistance) Client closed on transaction in Jan-25 ✓ RiverStone rolled sweat equity in the transaction
		 Robert Gayden	  <ul style="list-style-type: none"> Assisted client during diligence to acquire a multi-territory home care franchisee in the Midwest Built dynamic, detailed LBO model incorporating de novo and organic growth and evaluated KPI's around payor rates and clinical staffing models Client closed on Bright Star Care franchisee in Mar-25
		 Stef Fisher-Sample	   <ul style="list-style-type: none"> Assisted family office with evaluating franchisee opportunity Helped build investor deck and LBO model to raise sufficient debt and equity to close transaction Evaluated tuck-in acquisition of neighboring franchisee business to drive scale early in hold period Client closed on Radiant Waxing franchisee in Jan-25

RiverStone Client Testimonials

"Working with the RiverStone team was excellent and would give them 6 out of 5 stars. They created an investor presentation, helped develop a 100-day plan for our first portfolio company, and provided unparalleled consulting on the private equity space along the way. Would absolutely hire again."

*Managing Partner
Newly Founded Private Equity Firm*

"RiverStone was a pleasure to work with. The team is incredibly efficient, timely and responsive. They are creative, knowledgeable, and take direction well. The final product for us needed very little to any changes. They are incredibly proactive and executes deadlines with ease. I would recommend for anyone to work with RiverStone as their team is the utmost professional in their work. Thank you!"

*Investment Professional
Well-known Family Office*

"The RiverStone team was outstanding to work with. They put together a robust 70-page investor presentation on a niche business that is not easy to understand. The presentation is extremely professional and well-received by institutional investors who were impressed by the level of detail, formatting, and comprehensiveness of the materials. We'll be leveraging the RiverStone team going forward on new deals!"

*Managing Partner
Growth Equity Firm*

"Ever since RiverStone reached out, we've used their team for monthly financial reporting and quarterly board packages. The team has an in-depth knowledge of the ABA therapy space and had prior experience in extracting data from CentralReach, our practice management software. RiverStone pulled out valuable KPI insights around staffing, payor rates, same-store growth by clinic, and provider trends that we had not previously been aware of. I highly recommend their services."



*CEO
ABA Therapy Company*



**RiverStone
Reporting**

Helping small business owners take the next step

Contact Info:

Eric@RiverStoneReporting.com

Make better-informed, data-driven, real-time decisions to accelerate growth